

Mekong Enterprise Fund III completed the investment in Nhat Tin Investment Trading Development

HO CHI MINH CITY, VIETNAM (May 15th 2017), Mekong Capital announced that Mekong Enterprise Fund III, Ltd. ("MEF III") had completed the first round of investment in Nhat Tin Investment Trading Development JSC ("Nhat Tin"). This is the fifth investment announced by MEF III.

Mr. Nguyễn Văn Tú, one of the Co-Founder and CEO of Nhat Tin, stated: *"We are very excited and confident in this long-term partnership with Mekong Capital. Mekong Capital and Nhat Tin both share common values and a long-term strategic vision for the company. This partnership will undoubtedly strengthen our management team and grant us access to international best practices, thereby improving Nhat Tin's service quality and readying the company for the next stage of rapid but sustainable growths."*

Mr. Chad Ovel, Partner of Mekong Capital, said: *"We are very excited about the Fund's investment in Nhat Tin and are honored to become the company's long-term partner. We believe that the express delivery sector in Vietnam offers tremendous opportunity for growth, especially thanks to ever-increasing demands from the country's retailing and e-commerce industries. On top of this, our research indicates that this sector is highly fragmented and thus very attractive for players who can deliver consistently high-quality, reliable and innovative services to their customers – values that are at the core of Nhat Tin's operation. We hold Nhat Tin's management team in high esteem and truly treasure their integrity, customer-centric mindset and fanatical commitment toward providing the best services for all customers. We believe that Mekong Capital's well-proven Vision Driven Investing framework and our extensive network of international experts will enable Nhat Tin to deploy world-class courier services to both local and regional customers. We have no doubt that the company will be able to achieve high growth while maintaining its dedication to quality in the years ahead."*

About Mekong Capital & MEF III

Established in 2001, Mekong Capital is a Vietnam-focused Private Equity firm, which has the most extensive private equity track record in Vietnam.

Mekong Capital's investee companies are typically among the fastest growing and market leading companies in Vietnam's consumer-driven sectors such as retail, restaurants, consumer products and distribution.

Mekong Capital commits substantial time and resources to adding value to the companies in which its funds invest and has played an important role in the success of many of its past investments.

Launched in May 2015, MEF III is a private equity fund, and currently has \$112.5 million in committed capital.

MEF III focuses on investments in Vietnamese consumer-driven businesses such as retail, restaurants, consumer products, and consumer services.

MEF III typically targets investments ranging from **\$6-15 million**, and can make both minority and buy-out investments.

MEF III applies Mekong Capital's well proven approach towards adding value as a shareholder, which is grounded in the Vision Driven Investing framework and Mekong Capital's extensive network of international experts and resources.

For more information about Mekong Capital & MEF III and, please visit the website www.mekongcapital.com

About Nhat Tin

Founded and started operation since late 2014, Nhat Tin Logistics is a postal service provider, licensed under the Ministry of Information and Communications's License 138/GP-BTTTT. The firm provides domestic and international door-to-door delivery services for all types of goods, letters, mailings, parcels, scientific and technical documents, commercial documents, as well as other services such as shipment by road, railway, customs declaration, warehouse rental and warehousing, etc. At the same time, Nhat Tin Logistics is also the first unit implementing 100% free of charge COD at central 63/63 provinces to serve the transportation needs of e-commerce market in Vietnam.

Being formed and operated by staffs who have more than 15 years of experience, were well trained in the field of express delivery, Nhat Tin Logistics always offer solution packages in time, meeting customers' development and efficiency.

With the motto of prioritizing reputation, Nhat Tin Logistics aims at the trust and satisfaction of customers as well as bringing customers a difference in quality of service and economic benefits.

Nhat Tin operates in a way "more than a service", showing its desire to go beyond the framework of a service, bringing not only customers an option but also a commitment to build a better society.

By the end of March 2017, Nhat Tin Logistics has had more than 170 points of delivery, delivery network to the district level of 63 domestic provinces with over 200 transport vehicles, handling more than 20,000 orders per day. The firm is a strategic partner of leading retailers, distributors and manufacturers in Vietnam including Thegioididong, FPT Shop, PSD, Amway, DHL, Samsung, LG, Sony, etc.

For more information about Nhat Tin, please visit <http://www.ntlogistics.vn>

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